



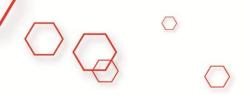
Triple-D™

Universal Coil Cleaner



Distributor Training Module





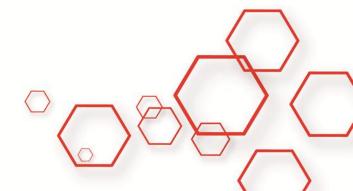


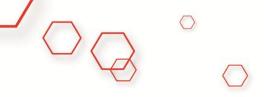
Course Objectives

 Explain the unique and versatile features found in Triple-D™

Teach you how to present these features/benefits

Help you make the sale

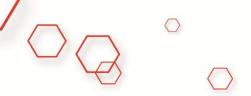






What is Triple-D™?

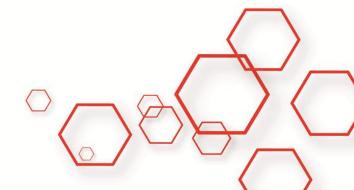
- Degreaser
- Breaks down heavy soils and oil
- etergent
- Eases removal of soils and oil
- eodorant
- Fresh citrus scent
- Universal Coil Cleaner
- Ideal for condenser and evaporator coils

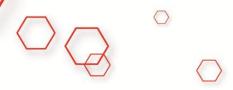




Triple-D™ FEATURES

- Safe on equipment, will not damage coils
- Super-concentrated formula saves money
- Multiple packaging sizes
- Great safety features

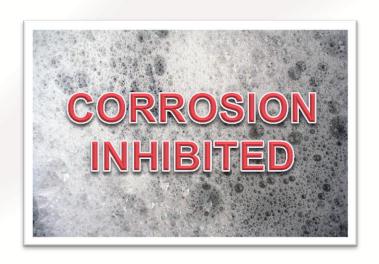


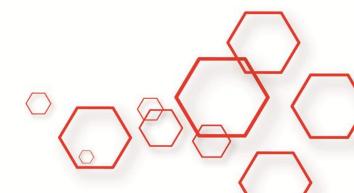




Triple-D™ METAL SAFE

- Non-foaming
- No hydrofluoric acid
- Unique inhibited non-acid formula
- Corrosion inhibited

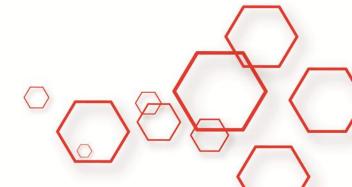






Triple-D™ METAL SAFE

Insert Flash animation file here

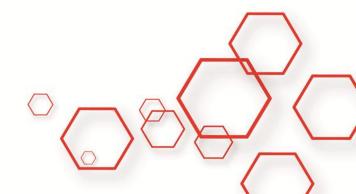






Triple-D™ SAFETY FEATURES

- Non-toxic, non-acid
- No noxious fumes, clean citrus scent
- Biodegradable
- NSF registered, safe for cleaning:
 - Restaurants
 - Hospitals
 - Government institutions
 - Food preparation areas
- Rinses easily







Triple-D™ Product Sizes

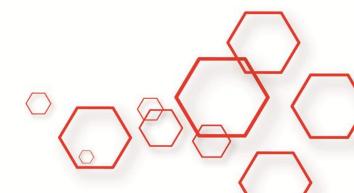
Manag Ca Channing Laws Triple	19 oz. aerosol
When Col Coord	1 gallon concentrate
	1 quart Ready to Use trigger sprayer
Delivered Col Channer SS 43 - Set 1 First 1 - Triple	1 lb. Granular





Triple-D™ SUPER-CONCENTRATED

- 1 gallon concentrate yields 7 gallons of cleaning solution
- 75% more cleaning solution per gallon than conventional cleaners
 - Condenser coils 1:6 ratio
 - Evaporator coils 1:10 ratio
 - Air filters 1:15 ratio





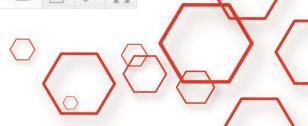


Triple-D™ VIDEO

Triple-D Universal Coil Cleaner from DiversiTech



Insert video clip here

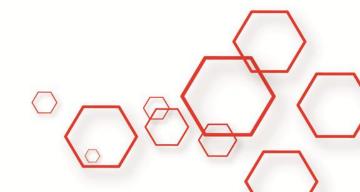






Triple-D™ HOW TO SELL

- 4 Key Message Points for Every Presentation
- 1. Universal Coil Cleaner
- 2. Cleans without damaging
- 3. Multiple sizes
- 4. Great safety features







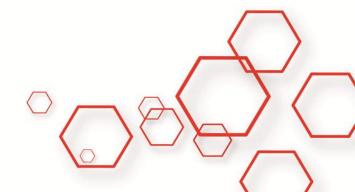
Triple-D™ HOW TO PRESENT

What to say about Metal Safe

- ✓ Cleans without damaging
- ✓ Highly effective cleaner

What to say about Safety Features

- ✓ Non-toxic, non-acid
- ✓ No noxious fumes
- ✓ Biodegradable



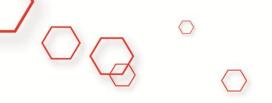




Triple-D™ SUPPORT

- Mailer for Triple-D™
 3D-MAILER
- Triple-D™ Brochure
 LIT-FLY-3D
- Triple-D[™] Counter Mat
 MKT-MAT-3D
- Triple-D™ Display
 MKT-POP-3D







Triple-D™

For more information please contact your DiversiTech representative or visit www.diversitech.com

